

**Don't get another surprise computer-repair bill.
See how you can save time, resources, and money with
proactive IT care from ComputerPlano**

| | Proactive Care | Reactive Fix |
|--------------------|--|---|
| Access | Working from home or on the road, use remote connectivity features to access your PC from any internet connected computer | Remote access not included |
| Security | Security is strongest when your system is regularly monitored and updated with the newest definitions and comprehensive alerts | Security is already breached and your system integrity compromised before anybody knows there is a problem |
| Budgeting | Low, predictable, monthly fee makes IT budgeting easier and reduces costs | Budgeting is difficult due to fluctuating charges and expensive service calls |
| Compliance | Asset management organizes product licenses, warranties, and ensure compliance | Scramble to find license keys and warranty information and hope for compliance |
| Reporting | Regularly scheduled reports detail account activity and system integrity | No visibility into what is happening with your computers. The only report you get is a bill. |
| Maintenance | Regular maintenance and background access ensures the fastest network speeds with no system downtime | Vulnerabilities and system weaknesses go unchecked, resulting in expensive and debilitating network stoppages |

ROI CALCULATOR



If you are relying on calling IT support to fix your network only after there is a problem, you are gambling with your business. Proactive management costs less over time and ensures optimal system health and performance. It aligns your objectives with ours and makes us accountable to you. It ensures that your network is always backed up for the worst case scenario, always protected by the most up-to-date anti-virus, always under control thanks to 24/7 monitoring and alerts, and always up to speed due to regular maintenance and check-ups.

Still not convinced? Do the math and see what you can save by switching to ComputerPlano Managed Services.

Enter:

1. Annual company revenue
2. Number of computers
3. Number of employees
4. Avg. employee salary
5. Hours of network downtime due to maintenance or outages
6. Hourly support cost for downed system



| Category | Example | Your Numbers |
|---|---------------------------|--------------|
| 1. Annual Revenue | \$500,000.00 | |
| 2. Number of computers | | 5 |
| 3. Number employees | | 5 |
| 4. Avg. employee salary | \$50,000.00 | |
| 5. Hours of downtime/month/PC | | 1 |
| Calc: Hours of downtime/year (Hours of downtime/month/PC x Number of computers x 12 months/year) | | 60 |
| Calc: Hourly employee cost (Avg. employee salary ÷ 2000 hours/year) | | 25 |
| 6. Hourly emergency support cost (without a contract, estimated) | | 200 |
| Calc: Annual Crisis Cost (Hours of downtime/year x (Hourly employee cost plus Hourly emergency support cost) | \$13,500.00 | |
| Calc: Annual purchase of ComputerPlano Managed Services (Number of computers x Silver, Gold, or Elite Level support cost) | \$1,100.00 | _____ |
| ANNUAL SAVINGS POTENTIAL | <u>\$12,400.00</u> | ===== |

TIERED PRICING OPTIONS



| Coverage | Silver | Gold | Elite |
|---|------------------------------------|------------------------------------|--------------------------------------|
| Network Monitoring | ✘ | ✘ | ✘ |
| Virus & Spyware Removal ^{New} | ✘ | ✘ | ✘ |
| Backup Storage | ✘ | ✘ | ✘ |
| Patch Management | ✘ | ✘ | ✘ |
| Network Performance Reporting | ✘ | ✘ | ✘ |
| Limited Remote Support* | ✘ | | |
| User Remote Access | | ✘ | ✘ |
| “Unlimited” Remote Support | | ✘ | ✘ |
| Limited On-Site Support** | | ✘ | |
| “Unlimited” On-Site Support | | | ✘ |
| Help Desk | | | ✘ |
| 24/7 Emergency Services | | | ✘ |
| Monthly Pricing | \$20 per PC \$150 per server | \$70 per PC \$250 per server | \$100 per PC \$350 per server |
| Annual Pricing (12 th month free if prepaid) | \$220 per PC \$1,650 per server | \$770 per PC \$2,750 per server | \$1,100 per PC \$3,850 per server |

* 8 hours per month. Additional hours \$45.00/hour (regularly \$75.00/hour).

** 8 hours per month. Additional hours \$75.00/hour (regularly \$95.00/hour).

Support Level Benefits

Silver: Your system will be monitored and maintained with the most recent security, but unforeseen problems could result in incremental service costs.

Gold: All the benefits of Silver but covers service costs are up to the designated amount. Also includes remote access so that you can log into your computer from any other internet-connected computer.

Elite: 100% coverage means your network is monitored 24/7 with unlimited remote or on-site support as needed. There are no incremental costs for repairs.